

Template Samples

Note

Templates cannot be modified.

This section contains representative samples of templates available through Business Insights. Template samples are provided for summary and detail Web pages.

Note

The Business Insights module must be activated to run the Dashboard.

The Business Insights module date is used for the accumulation or recalculation of data for all the Web pages. It is used for Accounts Payable and Accounts Receivable aging and cash requirements and cash expectations data elements. It is also used to calculate the general ledger period for all financial data elements. For all period-to-date and year-to-date information, the applicable accounting date is used.

Samples of the following templates are included.

- *Accounts Payable Analysis*
- *Payables Aging*
- *Purchases*
- *Purchases by Division*
- *Top Vendors*
- *Accounts Receivable Analysis*
- *Receivables Aging*
- *Cash Flow Predictions*
- *Cash Expectations*
- *Cash Requirements*
- *Sales*
- *Sales by Division*
- *Top Customers*
- *Balance Sheet Summary*
- *Balance Sheet Details*
- *Budget Comparisons - Balance Sheet*
- *Budget Comparisons - Income Statement*
- *Solvency Ratios*
- *Leverage Ratios*
- *Operational Efficiency Ratios*
- *Profitability Ratios*
- *Income Statement Summary*
- *Income Statement Details*
- *Sales by Product Line*
- *Top Items*
- *Workforce Statistics*

Accounts Payable Analysis

The Accounts Payable Analysis Web page provides a summarized view of payables activity and an aging recap for up to six consecutive periods.

Accounts Payable Analysis

As of May 31, 2010

Accounts Payable Analysis

400,000
350,000
300,000
250,000
200,000
150,000
100,000
50,000
0

05/31 04/30 03/31 02/28 01/31

■ Total ■ 30 Days ■ 45 Days

Total Current Period	Total Prior Period	Rolling Average	Average Invoice	Average Days
421,388.60	225,823.18	250,894.82	10,779.60	8.2 Days

Aging Periods	Total Payables	% Change	# of Invoices	30 Days	% of Total	45 Days	% of Total
05/31/10	421,388.60	86.6 %	41	100,315.00	23.8 %	775.37	0.2 %
04/30/10	225,823.18	10.3 %	55	6,000.00	2.7 %	8,548.13	3.8 %
03/31/10	204,669.16	(0.3)%	37	15,234.21	7.4 %	1,550.74	0.8 %
02/28/10	205,190.94	4.0 %	48	30,516.32	14.9 %	2,732.45	1.3 %
01/31/10	197,402.23	0.0 %	52	25,433.26	12.9 %	2,750.88	1.4 %

[Aged Invoice Report](#)
[Vendor Purchase Analysis Report](#)

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Created on May 31, 2010 17:45

ABC Distribution and Service Corp. (ABC) Business Insights JWS 5/31/2010

Click this link to view the Vendor Purchase Analysis Report.

Click this link to view the Aged Invoice Report.

Payables Aging

The Payables Aging Web page provides aging category amounts and percentages.

Payables Aging

Aging Category	Amount	Percent
Current	320,298	76.0 %
30 Days	100,315	23.8 %
45 Days	0	0.0 %
60 Days	0	0.0 %
90 Days	775	0.2 %

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[Aged Invoice Report](#)
[Accounts Payable Analysis](#)
[Vendor Purchase Analysis Report](#)

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Click this link to view the Vendor Purchase Analysis Report.

Click this link to view the Accounts Payable Analysis Web page *shown on page 2.*

Click this link to view the Aged Invoice Report.

Purchases

The Purchases Web page provides a snapshot of the total period-to-date and year-to-date purchases, discounts, and balance due amounts. In addition, a breakdown by division showing the top vendors for period-to-date purchases appears. If divisions are not used, vendor information is shown instead.

The purchases totals do not include credit card purchases or payments. The totals displayed on the Purchases Web page are reflected in the Vendor Purchases Analysis Report with no credit card information.

The screenshot shows the Sage MAS 90 Desktop interface. The main window displays the 'Purchases' page for 'ABC Distribution and Service Corp.' as of May 31, 2010. The page includes a summary table and links to detailed reports.

	Period to Date	Year to Date
Purchases	511,842	819,291
Payments	218,155	400,640
Discounts Taken	438	438
Discounts Lost	372	887
Balance Due	421,389	

Links available below the table:

- [Monthly Purchase Report](#)
- [Vendor Purchase Analysis Report](#)
- [Purchases by Division](#)

Buttons: [Back](#)

Created on May 31, 2010 17:45

Bottom status bar: ABC Distribution and Service Corp. (ABC) | Business Insights | JWS | 5/31/2010

Click this link to view the Vendor Purchase Analysis Report.

Click this link to view the Purchases by Division Web page *shown on page 5*.

Click this link to view the Monthly Purchase Report based on settings in the Accounts Payable Options window and the report's selection window.

Purchases by Division

The Purchases by Division Web page provides information for purchases, payments, discounts taken, and discounts lost by division.

Purchases by Division

	Purchases	Payments	Discounts Taken	Discounts Lost
TRADE ACCOUNTS PAYABLE	481,281	199,159	438	349
OTHER ACCOUNTS PAYABLE	30,561	18,995	0	22

Legend: TRADE ACCOUNTS PAYABLE 94.03 %, OTHER ACCOUNTS PAYABLE 5.97 %

Links: [Purchases](#), [Vendor Purchase Analysis Report](#), [Monthly Purchases Report](#)

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Click this link to view the Purchases Web page *shown on page 4*.

Click this link to view the Vendor Purchase Analysis Report.

Click this link to view the Monthly Purchase Report based on settings in the Accounts Payable Options window and the report's selection window.

Top Vendors

The Top Vendors Web page allows you to view vendors with the highest period-to-date purchases.

The screenshot shows the Sage MAS 90 Desktop interface. The main window displays the 'Top Vendors' page for ABC Distribution and Service Corp. as of May 31, 2010. The page features a pie chart and a table of vendors. A legend below the pie chart identifies the top four vendors: Container Corporation Of Usa (32.02%), Stevens Supply (30.38%), Airway Property (13.72%), and All Others (24.08%).

Vendor	Period to Date	Year to Date
Container Corporation Of Usa	183,912	317,320
Stevens Supply	156,485	159,281
Airway Property	66,105	75,805
Cornova Computer Corporation	58,959	111,879
Employment Development Dept	19,814	24,877
Anders Auto Repair	18,363	31,108
Ihm Corporation	13,338	14,883
Pacific Telephone	7,498	22,282
Southern California Gas Co.	4,430	15,711
Avid Label	1,373	5,936
U.S. Postmaster	1,260	1,750
Romer VV. Luemer	1,100	4,800
Allclimate Maintenance	450	800
Touché Waterhouse & Company	100	7,600
Tel-comm Communications	100	100
South Coast Rep Theater	100	5,100
Mutual Life Company	100	100
Mrs Long Lines	100	5,433
Internal Revenue Service	100	100
State Board Of Equalization	100	100
Brown & Johnson	100	100
American Alarm Service	100	100
Arrowsmith Drinking Water	75	225
Airport Service Travel	1	1
United Computers	0	16,638

Vendor Purchase Analysis Report
[Back](#)
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Click any vendor link to drill down to the Vendor Inquiry window for the selected vendor.

Click this link to view the Vendor Purchase Analysis Report based on settings in the Accounts Payable Options window and the report's selection window.

Accounts Receivable Analysis

The Accounts Receivable Analysis Web page provides a summary of statistical activity and aging information.

Accounts Receivable Analysis

As of May 31, 2010

ABC Distribution and Service Corp.
Your business in mind.

Accounts Receivable Analysis

Bar chart showing Total, 30 Days, and 60 Days receivables from 05/31 to 01/31.

Total Current Period	Total Prior Period	Rolling Average	Average Invoice	Average Days
693,748.75	464,886.19	489,130.93	2,072.09	5.1 Days

Aging Periods	Total Receivables	% Change	# of Invoices	30 Days	% of Total	60 Days	% of Total
05/31/10	693,748.75	49.2 %	64	9,258.25	1.3 %	28,374.72	4.1 %
04/30/10	464,886.19	(2.1)%	43	25,926.68	5.6 %	10,872.18	2.3 %
03/31/10	474,996.26	43.5 %	44	56,353.78	11.9 %	5,992.33	1.3 %
02/28/10	330,989.68	(31.2)%	52	25,467.99	7.7 %	8,765.99	2.7 %
01/31/10	481,033.77	0.0 %	75	36,755.32	7.6 %	11,564.57	2.4 %

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Buttons: [Aged Invoice Report](#), [Customer Sales Analysis Report](#), [Back](#)

Click a link to view the selected report.

Receivables Aging

The Receivables Aging Web page provides amount and percent information for aging categories.

Receivables Aging

Aging Category	Amount	Percent
Current	656,116	94.6 %
30 Days	9,258	1.3 %
60 Days	19,552	2.8 %
90 Days	8,810	1.3 %
120 Days	13	0.0 %

[Aged Invoice Report](#)
[Accounts Receivable Analysis](#)
[Customer Sales Analysis Report](#)

Created on May 31, 2010 17:45

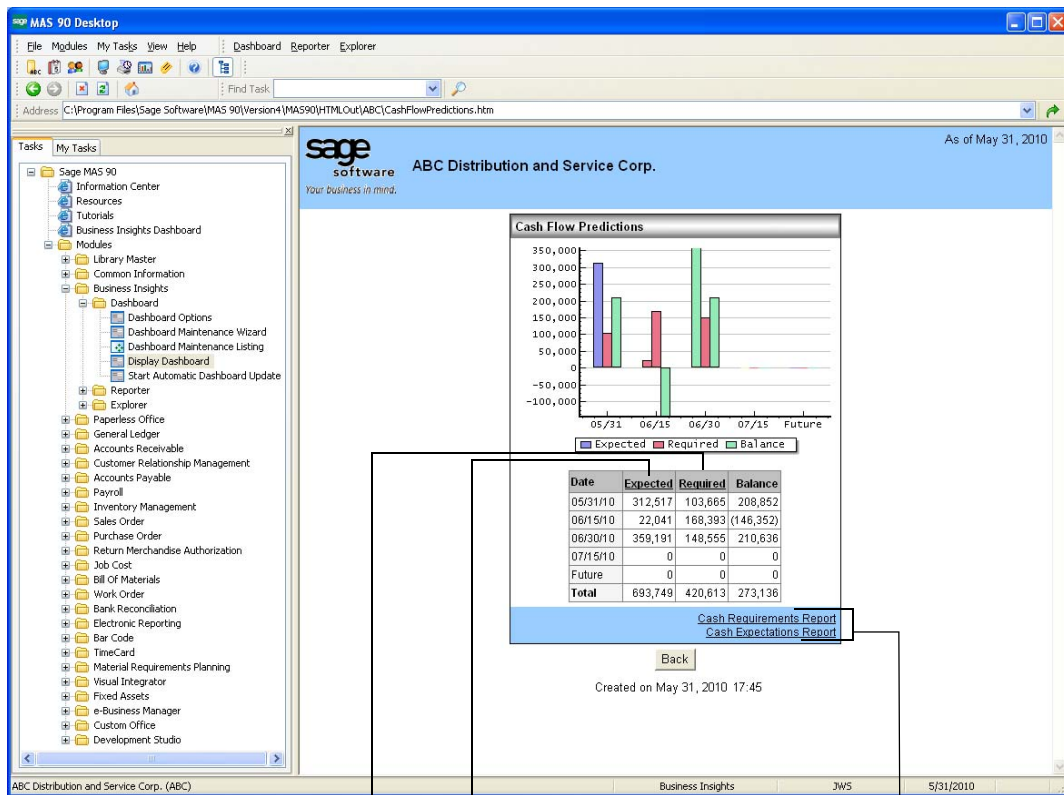
Click this link to view the Customer Sales Analysis Report.

Click this link to view the Accounts Receivable Analysis Web page *shown on page 7*.

Click this link to view the Aged Invoice Report.

Cash Flow Predictions

The Cash Flow Predictions Web page provides a comparison between predicted incoming receivables and requirements to meet payables.



Click the Expected link to display the Cash Expectations Web page *shown on page 10*.

Click the Required link to display the Cash Requirements Web page *shown on page 11*.

Click a link to view the selected report.

Cash Expectations

The Cash Expectations Web page provides a summary of predicted incoming cash from receivables.

The screenshot displays the Sage MAS 90 Desktop interface. The main window shows the 'Cash Expectations' report for 'ABC Distribution and Service Corp.' as of May 31, 2010. The report features a bar chart and a data table. The bar chart shows three bars: a blue bar for 05/31 (approx. 312,517), a red bar for 06/15 (approx. 22,041), and a green bar for 06/30 (approx. 359,191). The table below the chart provides the following data:

Receipt Date	Amount Received	Percent of Total
05/31/10	312,517	45.1 %
06/15/10	22,041	3.2 %
06/30/10	359,191	51.8 %
07/15/10	0	0.0 %
Future	0	0.0 %
Total	693,749	

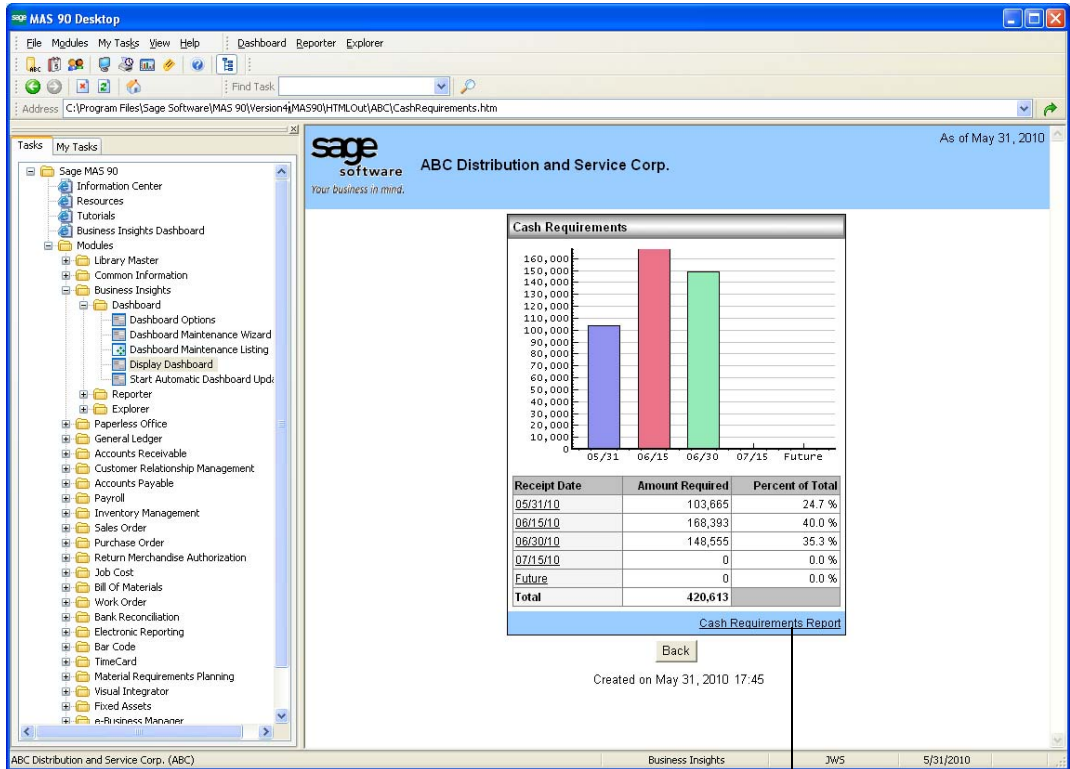
Below the table is a 'Cash Expectations Report' link and a 'Back' button. The report was created on May 31, 2010 at 17:45. The interface also shows a navigation pane on the left with various modules like 'Information Center', 'Library Master', 'Common Information', 'Business Insights', 'Dashboard', 'Reporter', 'Explorer', 'Paperless Office', 'General Ledger', 'Accounts Receivable', 'Customer Relationship Management', 'Accounts Payable', 'Payroll', 'Inventory Management', 'Sales Order', 'Purchase Order', 'Return Merchandise Authorization', 'Job Cost', 'Bill Of Materials', 'Work Order', 'Bank Reconciliation', 'Electronic Reporting', 'Bar Code', 'TimeCard', 'Material Requirements Planning', 'Visual Integrator', 'Fixed Assets', 'e-Business Manager', 'Custom Office', and 'Development Studio'.

Click a date to view the Cash Expectations Report for the selected date range.

Click this link to view the Cash Expectation Report based on settings in the Accounts Receivable Options window and the report's selection window.

Cash Requirements

The Cash Requirements Web page provides a summary of predicted outgoing cash from invoices posted through the Accounts Payable and Purchase Order modules.



Click this link to view the Cash Requirements Report based on settings in the Accounts Payable Options window and the report's selection window.

Sales

The Sales Web page provides a view of the total period-to-date and year-to-date sales, and open sales orders. In addition, a breakdown by division depicting the top revenue displays for period-to-date. If divisions are not used, customer information appears instead.

The screenshot shows the Sage MAS 90 Desktop interface. The main window displays the Sales report for ABC Distribution and Service Corp. as of May 31, 2010. The report includes a table with columns for Period to Date and Year to Date, and rows for Sales, Cost of Goods Sold, Profit, Profit %, Number of Invoices, and Open Sales Order Amount. Below the table are links for Customer Sales Analysis Report, Cash Receipts Report, Sales Analysis by Salesperson Report, and Sales by Division. A 'Back' button is also visible.

	Period to Date	Year to Date
Sales	659,783	815,512
Cost of Goods Sold	191,815	253,203
Profit	467,968	562,309
Profit %	70.9 %	69.0 %
Number of Invoices	46	106
Open Sales Order Amount	47,406	

Customer Sales Analysis Report
Cash Receipts Report
Sales Analysis by Salesperson Report
Sales by Division

Back

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Click this link to view the Sales by Division Web page *shown on page 13*.

Click this link to view the Sales by Salesperson Report if Yes is selected at the Salesperson Commission Reporting field in the Accounts Receivable Options window. If No is selected, the Customer Sales Analysis report appears instead.

Click this link to view the Cash Receipts Report.

Click this link to view the Customer Sales Analysis Report.

Sales by Division

The Sales by Division Web page provides information for sales, cost of goods sold, profits and percentages, and open sales order amounts by division.

As of May 31, 2010

Sales by Division

	Sales	Cost of Goods Sold	Profit	Profit %	Open Sales Order Amount
EAST SALES OFFICE	572,617	166,823	405,794	70.9 %	14,681
WEST SALES OFFICE	87,166	24,993	62,173	71.3 %	32,725

[Customer Sales Analysis Report](#)
[Sales Analysis by Salesperson Report](#)

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Click this link to view the Sales Web page *shown on page 12*.

Click this link to view the Customer Sales Analysis Report based on settings in the Accounts Receivable Options window and the report's selection window.

Click this link to view the Sales Analysis by Salesperson Report.

Top Customers

The Top Customers Web page allows you to view customers with the highest period-to-date sales.

The screenshot displays the Sage MAS 90 Desktop interface. The main window shows the 'Top Customers' report for ABC Distribution and Service Corp. as of May 31, 2010. The report includes a pie chart and a table of customer sales data.

Top Customers Pie Chart Legend:

- Shepard Motorworks: 82.35 %
- Capri Sailing Ships: 6.93 %
- Breslin Parts Supply: 2.07 %
- All Others: 8.65 %

Customer Sales Analysis Report Table:

Customer	Period to Date	Year to Date
Shepard Motorworks	543,340	543,340
Capri Sailing Ships	45,695	84,589
Breslin Parts Supply	13,646	19,902
American Concrete Service	11,290	14,758
American Business Futures	10,178	15,521
Custom Craft Products	7,180	19,329
Autocraft Accessories	6,534	39,576
Bay Protronics Corp.	5,265	27,899
Jellico Packing	5,056	5,056
A To Z Carpet Supply	4,366	13,797
Avnet Processing Corp.	2,541	9,523
Hillsboro Service Center	1,597	6,872
R & S Supply Corp.	1,315	13,216
Greater Alarm Company	826	826
Allen's Appliance Repair	692	1,046
Orange Door & Window Co.	263	263

Customer Sales Analysis Report
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ABC Distribution and Service Corp. (ABC) Business Insights JWS 5/31/2010

Click any customer link to drill down to the Customer Inquiry window for the selected customer.

Click this link to view the Customer Sales Analysis Report based on settings in the Accounts Receivable Options window and the report's selection window.

Balance Sheet Summary

The Balance Sheet Summary Web page provides year-to-date asset, liability, and equity information for the Balance Sheet account.

The screenshot shows the Sage MAS 90 Desktop interface. The main content area displays the 'Balance Sheet Summary' for 'ABC Distribution and Service Corp.' as of May 31, 2010. The table below shows the following data:

Balance Sheet	Year-to-Date
Assets	2,195,331
Liabilities	797,982
Equity	1,397,349
Total Liabilities & Equity	2,195,331

Below the table, there are several links: [Balance Sheet Details](#), [Budget Comparison - Balance Sheet](#), [Solvency Ratios](#), [Leverage Ratios](#), and [Income Statement Summary](#). A 'Back' button is also present. The status bar at the bottom indicates 'Created on May 31, 2010 17:45'.

Click a link to view the selected Web page.

Balance Sheet Details

The Balance Sheet Details Web page provides expanded financial details for the Balance Sheet account.

Balance Sheet Details

	Current Year to Date	Prior Year to Date	Prior Year Change	Prior Year End
Cash	462,984	168,709	174.4 %	214,411
Net Receivables	693,749	327,836	111.6 %	488,954
Other Receivables	203,237	10,000	1,932.4 %	10,000
Inventory	442,601	174,444	153.7 %	156,402
Prepaid Expenses	800	43,151	(98.2)%	3,051
Current Assets	1,803,371	724,140	149.0 %	872,817
Fixed, Other Assets	391,960	430,594	(9.0)%	403,099
Total Assets	2,195,331	1,154,734	90.1 %	1,275,916
Current Liabilities	677,982	63,935	960.4 %	29,551
Long Term Liabilities	120,000	136,667	(12.2)%	130,833
Stockholders' Equity	10,000	10,000	0.0 %	10,000
Retained Earnings Prior	1,105,531	932,637	18.5 %	932,637
Retained Earnings Current	281,818	26,375	968.5 %	172,894
Total Liability and Equity	2,195,331	1,169,614	87.7 %	1,275,916

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[Balance Sheet Summary](#)
[Budget Comparison - Balance Sheet](#)
[Solvency Ratios](#)
[Leverage Ratios](#)
[Income Statement Summary](#)

Click an account break to view the General Ledger Detail Report. The report includes detail for those accounts in the selected account break using the current period date.

Click a link to view the selected Web page.

Budget Comparisons - Balance Sheet

The Budget Comparisons - Balance Sheet Web page provides summarized actual, budget, and variance amounts for each Balance Sheet account type. The information on the Web page uses the default budget information specified in the General Ledger Options window.

Budget Comparisons - Balance Sheet

Cash

	Period to Date Actual	Period to Date Budget	Period to Date Variance
Cash	(70,858)	0	(70,858)
Net Receivables	228,455	0	228,455
Other Receivables	193,237	0	193,237
Inventory	184,847	0	184,847
Prepaid Expenses	(30,000)	0	(30,000)
Current Assets	505,681	0	505,681
Fixed & Other Assets	(628)	0	(628)
Total Assets	505,053	0	505,053
Current Liabilities	432,898	0	432,898
Long Term Liabilities	(2,167)	0	(2,167)
Stockholders' Equity	0	0	0
Retained Earnings Prior	0	0	0
Retained Earnings Current	74,322	19,245	55,077
Total Liability and Equity	505,053	19,245	485,808

Balance Sheet Summary
Balance Sheet Details
Solvency Ratios

Click an account type to view the Budget and History Report for accounts with the same account type.

Click a link to view the selected Web page.

Budget Comparisons - Income Statement

The Budget Comparisons - Income Statement Web page provides summarized actual, budget, and variance amounts for each Income account type. The information on the Web page uses the default budget information specified in the General Ledger Options window.

The screenshot displays the Sage MAS 90 Desktop interface. The main window shows the 'Budget Comparisons - Income Statement' report for 'ABC Distribution and Service Corp.' as of May 31, 2010. The report includes a bar chart for Revenue and a table with columns for Period to Date Actual, Budget, and Variance. A sidebar on the left shows a tree view of account types. A 'Back' button is visible at the bottom of the report area.

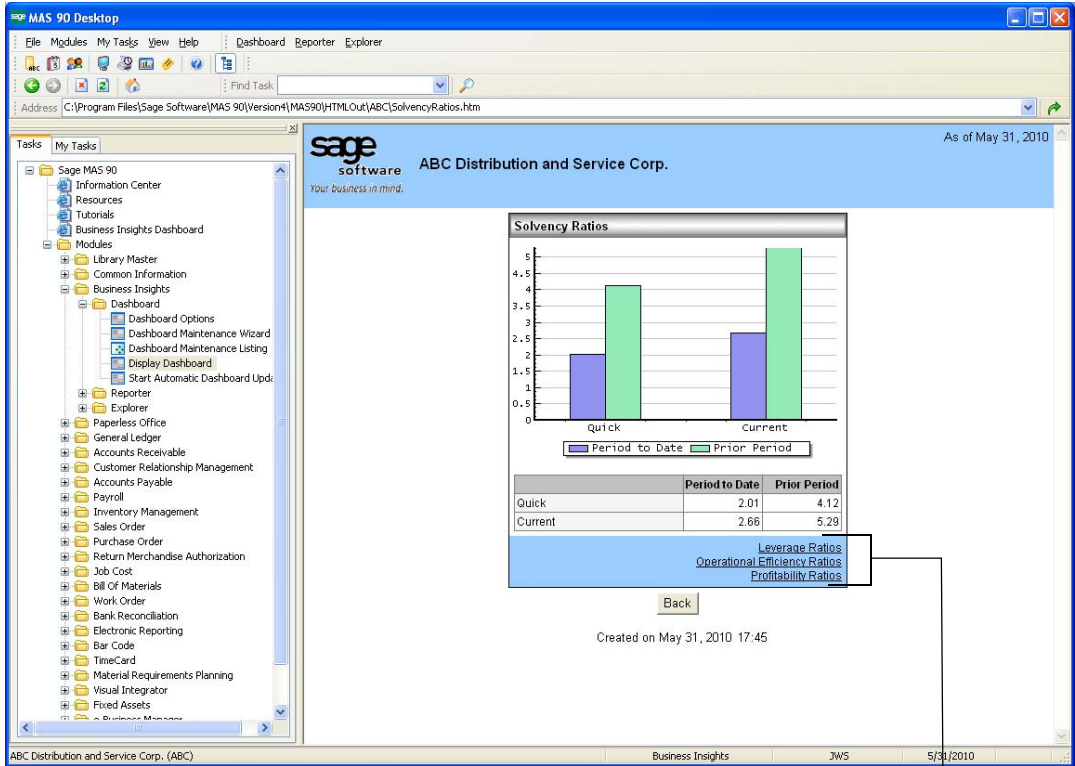
	Period to Date Actual	Period to Date Budget	Period to Date Variance
Revenue	723,766	357,000	366,766
Cost of Sales	364,452	169,100	(195,352)
Gross Profit	359,314	187,900	171,414
Operating Expense	222,222	179,855	(42,367)
Other Income & Expense	(62,770)	6,000	(68,770)
Income Taxes	0	(5,200)	(5,200)
Net Income	74,322	19,245	55,077

Click an account type to view the Budget and History Report for accounts with the same account type.

Click a link to view the selected Web page.

Solvency Ratios

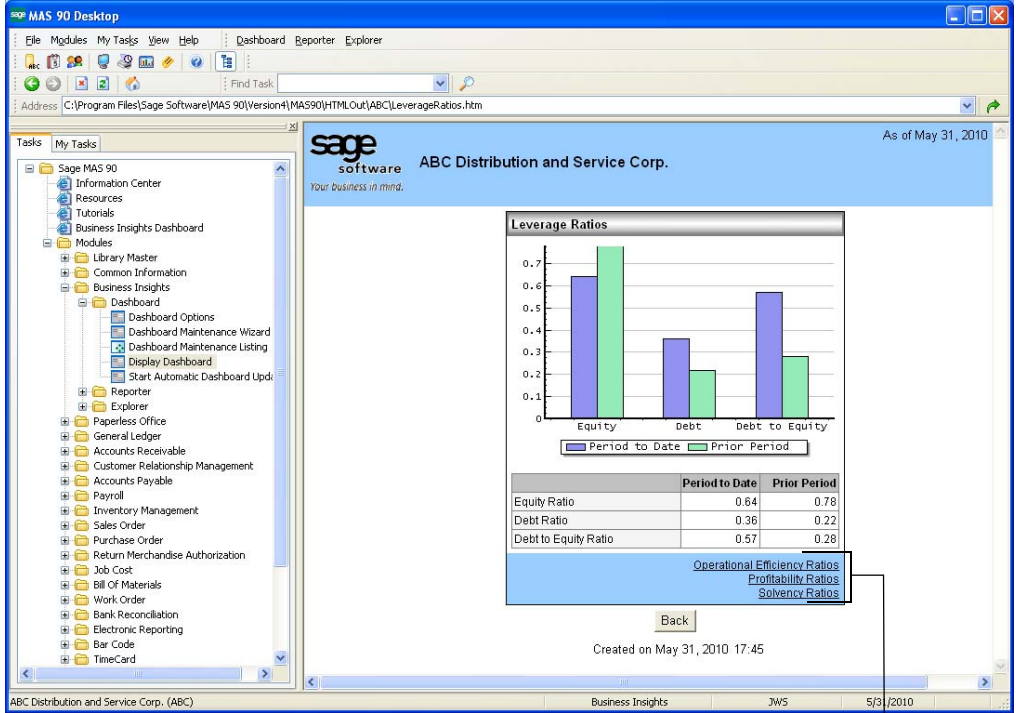
The Solvency Ratios Web page provides period-to-date and prior period information for the Quick and Current ratios.



Click a link to view the selected Web page.

Leverage Ratios

The Leverage Ratios Web page provides period-to-date and prior period information for the Equity, Debt, and Debt to Equity ratios.

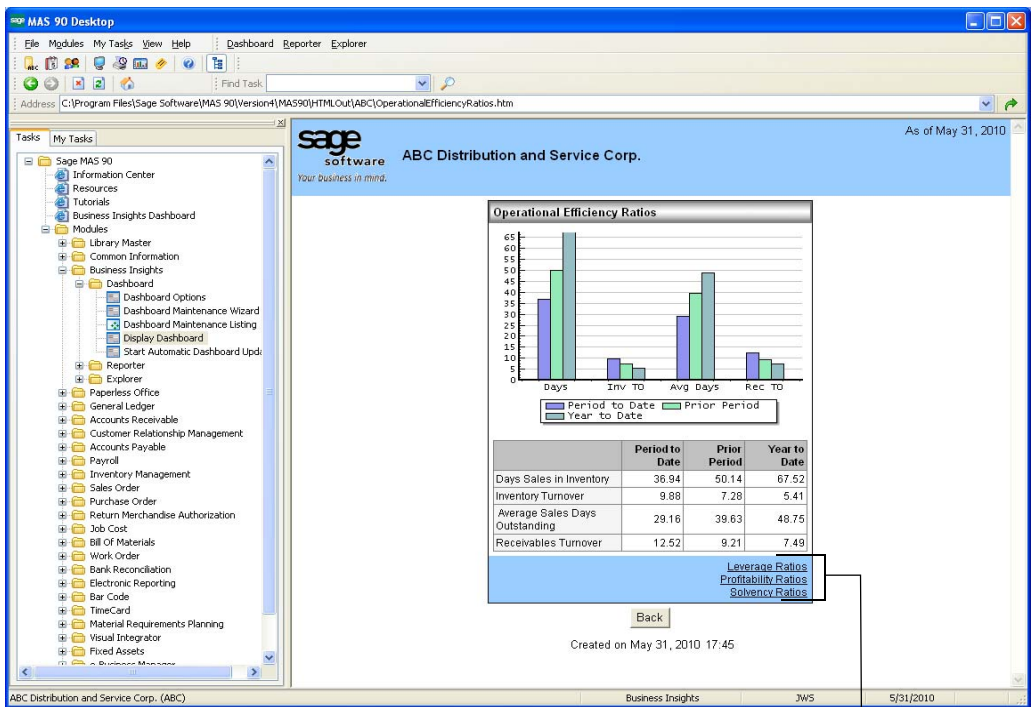


Click a link to view the selected Web page.

Operational Efficiency Ratios

The Operational Efficiency Ratios Web page provides period-to-date, prior period, and year-to-date information for the Days Sales in Inventory, Inventory Turnover, Average Sales Days Outstanding, and Receivables Turnover ratios. These ratios assume 365 days in the year. For three periods in the year, the number of days in a period (days) is calculated as follows:

$$\text{INT}(365/3*1000+.5)/1000 = 121.67$$



Click a link to view the selected Web page.

Profitability Ratios

The Profitability Ratios Web page provides period-to-date, prior period, and year-to-date information for the Net Income to Sales, Gross Profit to Sales, Operating Expense to Sales, Return on Total Assets ratios.

The screenshot displays the Sage MAS 90 Desktop interface. The main content area shows the 'Profitability Ratios' for 'ABC Distribution and Service Corp.' as of May 31, 2010. It features a bar chart comparing 'Period to Date', 'Prior Period', and 'Year to Date' for four categories: Income, Profit, Expenses, and Return. Below the chart is a table with the following data:

	Period to Date	Prior Period	Year to Date
Net Income to Sales	0.10	0.41	0.13
Gross Profit to Sales	0.50	0.56	0.54
Operating Expense to Sales	0.31	0.40	0.41
Return on Total Assets	0.06	0.03	0.13

At the bottom of the table, there are links for 'Leverage Ratios', 'Operational Efficiency Ratios', and 'Solvency Ratios'. A 'Back' button is also present. The page footer shows 'Created on May 31, 2010 17:45'. The status bar at the bottom indicates 'ABC Distribution and Service Corp. (ABC)', 'Business Insights', 'JWS', and '5/31/2010'.

Click a link to view the selected Web page.

Income Statement Summary

The Income Statement Summary Web page provides a summarized view of financial information for the Income Statement account breaks.

The screenshot displays the Sage MAS 90 Desktop interface. The main content area shows the 'Income Statement Summary' for 'ABC Distribution and Service Corp.' as of May 31, 2010. The table below provides a detailed breakdown of the financial data.

Income	Period to Date	Year to Date
Revenue	723,766	2,164,416
Cost of Sales	364,452	996,949
Gross Profit	359,314	1,167,467
Operating Expense	222,222	895,386
Other Income & Expense	(62,770)	76,787
Income Taxes	0	67,050
Net Income	74,322	281,818

Below the table, there are several links: [Income Statement Details](#), [Budget Comparison - Income Statement](#), [Profitability Ratios](#), [Operational Efficiency Ratios](#), and [Balance Sheet Summary](#). A 'Back' button is also present. The page was created on May 31, 2010 at 17:45.

Click a link to view the selected Web page.

Income Statement Details

The Income Statement Details Web page provides a detailed view of expanded financial details for the Income Statement account breaks.

Income Statement Details

	Current Activity	Prior Period Change	Prior Year Change	Year to Date	Prior Year to Date Change
Revenue	723,766	102.7 %	209.2 %	2,164,416	73.2 %
Cost of Sales	364,452	133.1 %	246.9 %	996,949	86.1 %
Gross Profit	359,314	79.0 %	178.6 %	1,167,467	63.4 %
Operating Expense	222,222	54.4 %	56.4 %	895,386	29.5 %
Other Inc. & Exp.	(62,770)	(154.5%)	(1,302.9%)	76,787	190.6 %
Income Taxes	0	(100.0%)	(100.0%)	67,050	192.8 %
Net Income	74,322	(49.1%)	2,209.8 %	281,818	968.5 %

Income Statement Summary
 Budget Comparison - Income Statement
 Profitability Ratios
 Operational Efficiency Ratios
 Balance Sheet Summary

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Click an account type to view the General Ledger Detail Report for accounts with the same account type.

Click a link to view the selected Web page.



Sales by Product Line

The Sales by Product Line Web page provides a snapshot of the total period-to-date sales, profitability, and quantity shipped for the top product lines.

The screenshot displays the Sage MAS 90 Desktop interface. The main window shows the 'Sales by Product Line' report for ABC Distribution and Service Corp. as of May 31, 2010. The report features a pie chart and a data table. The table lists the following product lines and their metrics:

Product Line	Quantity Shipped	Sales	Cost of Goods Sold	Profit	Profit %
WORKSTATION FURN & ACCESS	386	286,560	159,084	127,476	44.5 %
FLEXIBLE DISKS & ACCESS.	396	9,363	4,607	4,755	50.8 %
DATA COMMUNICATIONS	1	1,995	0	1,995	100.0 %
PRINTER SUPPLIES & ACCESS	3	135	68	67	49.8 %
CABLES & ACCESSORIES	16	57	15	42	73.5 %

The pie chart shows the following distribution of sales by product line:

- WORKSTATION FURN & ACCESS: 96.13 %
- FLEXIBLE DISKS & ACCESS.: 3.14 %
- DATA COMMUNICATIONS: 0.67 %
- CABLES & ACCESSORIES: 0.06 %

Below the table, there is a 'Back' button and a timestamp: 'Created on May 31, 2010 17:45'. A link labeled 'Monthly Recap by Product Line Report' is also visible. The interface includes a navigation pane on the left with various modules and a status bar at the bottom showing 'ABC Distribution and Service Corp. (ABC)', 'Business Insights', 'JWS', and '5/31/2010'.

Click this link to view the Monthly Recap by Product Line report based on settings in the Sales Order Options window and the report's selection window.

Top Items

The Top Items Web page provides a snapshot of the total period-to-date sales, profitability, and quantity shipped for the top inventory items. The top items information is pulled from the Inventory Sales Analysis Report. If you have not closed the prior period in inventory and are using the current date to pull information for the Business Insights Dashboard, the module date has no impact on this view.



Top Items

Item	Net Quantity Sold	Sales	Cost of Goods Sold	Profit	Profit %
DEK 72 X 30E	250	20,500	107,500	126,000	44.4 %
MODEM 8000 (SYNCHRONOUS)	13	20,250	15,200	4,957	24.5 %
DEK FILE 8" CAP 50	548	17,879	8,440	9,439	53.1 %
ROUND CUS 24 270 2FD 1 25H LG	36	15,362	8,713	6,649	43.3 %
DEK FILE 3 1/2" CAP 50	598	14,788	8,923	5,865	53.9 %
ROUND CUS 20 240 2 FD 1 25H LG	31	13,299	6,691	6,608	49.7 %
STORAGE CUBE	48	12,806	6,844	6,162	48.1 %
HON 3 CORNER LETTER FILE W/IO LG	431	10,580	5,200	5,200	49.2 %
MODEM 8000 FAST CALL	5	9,485	4,428	5,058	53.3 %
UNIVERSAL 5-1/8" DISK FLEX DISK	3,393	9,225	3,292	5,933	64.3 %
ROUND CUS 20 240 1 17 1/4 DISK	34	8,428	4,722	3,696	43.9 %
UNIVERSAL 3 1/2" DISK FLEX DISK	1,896	8,157	2,809	5,348	65.6 %
ART SPECIALTY BRONZE LAMP	87	7,909	3,934	3,975	50.3 %
HON 4 CORNER LETTER FILE W/IO LG	61	7,682	5,003	2,680	33.9 %
CENTRONICS CABLE 10 FT ME	213	7,243	3,560	3,678	50.7 %
DEK FILE 3 1/2" CAP 25	515	6,305	2,968	3,338	52.9 %
ART SPECIALTY CONGR AND LAMP	85	6,040	3,268	2,772	45.9 %
HON 4 CORNER LETTER FILE W/IO LG	37	4,717	3,225	1,493	31.7 %
POST BINDER 304 X 1 1/2 DISK	132	4,087	2,002	2,085	51.0 %
POST BINDER 314 X 1 1/2 DISK	138	3,919	1,829	2,091	53.4 %
EA RB232 CONNECT 7 CONDUCTOR E	230	2,940	1,898	1,043	35.5 %
EA RB232 CONNECT 4 CONDUCTOR M	217	2,604	1,828	977	37.5 %
SLOBE FOLDING TABLE 30X60	28	2,509	1,209	1,301	51.9 %
PAPER CADDY NEW LYO 2 1/4	58	2,501	1,264	1,238	49.5 %
CENTRONICS CABLE 5 FT ME	80	2,399	1,020	1,379	57.5 %
PRINTOUT CATCHER BASKET	48	2,296	1,327	929	41.2 %
EA RB232 CABLE 8 CONDUCTOR E	12,750	2,228	1,148	1,081	48.5 %
CENTRONICS CABLE 10 FT MM	59	2,011	988	1,023	50.9 %
MODEM 7 PANEL	46	1,932	1,244	688	35.6 %
CATERERS (SET OF 2) W/LOCK	88	1,905	1,185	720	37.8 %
SLOBE FOLDING TABLE 30X60	18	1,828	1,040	788	43.1 %
EA RB232 CONNECT 4 CONDUCTOR E	136	1,808	1,020	788	36.5 %
SLOBE FOLDING TABLE 30X60	12	1,572	887	685	43.6 %
UNIVERSAL 4 1/8" DISK FLEX DISK	228	1,569	587	1,002	63.9 %
SLOBE FOLDING TABLE 30X60	15	1,494	637	857	57.4 %
PRINTER STAND W/ BASKET	10	1,424	813	612	42.9 %
CENTRONICS CABLE 5 FT MM	44	1,310	561	749	57.2 %
EA RB232 CONNECT 4 CONDUCTOR W	92	1,198	759	437	36.5 %
EA RB232 CABLE 7 CONDUCTOR	6,500	1,175	715	460	39.2 %
BU 11 4 WIRE MOD CABLE 14 FT	151	577	143	433	75.1 %
MODEM 300 AUTO ANSWER	5	488	205	163	32.7 %
BU 11 4 WIRE MOD CABLE 30 FT	99	468	183	285	60.9 %
MODEM 300	6	417	236	181	43.5 %
BU 11 4 WIRE MOD CABLE 7 FT	102	261	85	195	74.6 %
ROUND CUS 10 120 DISK	1	130	85	45	50.0 %

Click any item link to drill down to the Item Inquiry window for the selected item.

Click this link to view the Inventory Sales Analysis Report based on settings in the Inventory Management Options window and the report's selection window.

Click this link to view the Return Reason Report.

Workforce Statistics

The Workforce Statistics Web page provides an overview of your work force by department.

The screenshot shows the MAS 90 Desktop interface. The main window displays the 'Workforce Statistics' report for 'ABC Distribution and Service Corp.'. The report is a table with the following data:

	Employees			Vacation Hours		Sick Hours		Personal Hours	
	Active	Inactive	Terminated	Accrued	Used	Accrued	Used	Accrued	Used
EAST - WAREHOUSEMEN	11.00	1.00	1.00	1,040.00	96.00	520.00	32.00	0.00	0.00
EAST - DRIVERS	8.00	0.00	0.00	640.00	0.00	320.00	24.00	0.00	0.00
OFFICE - CLERICAL	5.00	0.00	0.00	400.00	36.00	200.00	0.00	0.00	0.00
WEST - DRIVERS	3.00	0.00	0.00	240.00	0.00	120.00	0.00	0.00	0.00
WEST - WAREHOUSEMEN	3.00	0.00	0.00	240.00	0.00	120.00	0.00	0.00	0.00
EAST - CLERICAL	3.00	0.00	0.00	240.00	0.00	120.00	8.00	0.00	0.00
EXECUTIVE	2.00	0.00	0.00	160.00	0.00	80.00	0.00	0.00	0.00
WEST - CLERICAL	2.00	0.00	0.00	160.00	0.00	80.00	0.00	0.00	0.00
CENTRAL - CLERICAL	1.00	0.00	0.00	80.00	0.00	40.00	0.00	0.00	0.00
CENTRAL - WAREHOUSEMEN	1.00	0.00	0.00	80.00	0.00	40.00	0.00	0.00	0.00
WEST - SERVICEMEN	1.00	0.00	0.00	80.00	0.00	40.00	0.00	0.00	0.00
EAST SERVICEMEN	1.00	0.00	0.00	80.00	0.00	40.00	32.00	0.00	0.00

Below the table, there is a 'Benefit Accrual Report' link and a 'Back' button. The report was created on May 31, 2010 at 17:45.

Click this link to view the Benefit Accrual Report.